

ASK THE PROFESSIONAL

Sue Jones on Real Estate



Sue Jones is a REALTOR as well as Owner/Partner of Keller Williams Real Estate, Doylestown Office.

Experience: Sue's experience spans over 30 years, providing professional help to both buyers and sellers in our local market.

Designations/Memberships: Holding the coveted GRI designation - Graduate of the Realtor Institute; Memberships in the National, Pennsylvania and Bucks County Association of Realtors.

Education: Sue feels that ongoing "fine tuning" of the ever-changing regulations, laws and procedures that guide the professional REALTOR to properly represent the public and which shape the Real Estate Industry are of the utmost importance, and this is her pledge and commitment.

Why Real Estate as a Career? When asked "What made you choose Real Estate as a career?" Sue answered "I wanted to be in a helping field and decided that Real Estate offered that, helping people with their most important investment."

By: Sue Jones

Owner/Partner, KELLER WILLIAMS Real Estate

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My Most Requested Q & A Articles

In my 8 years as a contributor to the *Bucks County Women's Journal*, below is a list of the most requested articles our Readers have asked that I send them.

Please email me at Sue@SueJones.com, the Article # of interest to you, and I will be happy to forward it !

1. What to Do to Prepare Our Home for Sale ?
2. Home Ownership's Tax Breaks and Deductions
3. The Residential Lease Contract 101
4. Realtor Representation When Buying or Selling
5. How Is a Home's Value Determined ?
6. Which to Do - Buy First or Sell First ?
7. Understanding Capital Gains
8. Real Estate Advice When Spouses Divorce
9. Buying Land Locked Acreage
10. Here's the 411 on Stucco Exteriors
11. Condos vs. Fee Simple Ownership ?
12. Which Improvements Boost Your Value ?
13. Do Solar Panels Add Value ?
14. Handling the Selling of an Inherited Home
15. Understanding Inheritance Tax in PA
16. Determining How to Take Title to Your Home
17. When Ready to Sell -Why Home Staging ?
18. 9 Secrets for a Successful Loan Closing
19. How to Reduce the Trauma That Moving Causes Children ?
20. Tips for Selling Your Home in the Winter
21. Understanding Title Insurance Rates
22. Preparing for Your Home Inspection
23. Advertising Phrases - the Do's and Don'ts
24. Supreme Court Material Defect Decision
25. Questions When Interviewing a Realtor
26. Difference Between Warranty Deed and Quit Claim Deed ?
27. Should We Buy ? The Rent vs. Buy Ratio Test
28. How to Choose a Home Inspector ?
29. What Is a Realtor vs. a Real Estate Agent ?
30. Define Comprehensive Homeowner's Insurance
31. Tips for Staying Informed Regarding Housing Trends

Testimonial

Dear Sue,

Vince and I certainly can attest to your dedication and attention to detail. You always kept us updated and a step ahead... all done with laughs and minimal stress.

Fondly,
Cele and Vince



SUE JONES REALTOR, GRI

Owner/Partner

*'I have 30+ years experience
bringing Buyers and Sellers together'*
Featured Listing



2655 Three Mile Run Road, Lake Nockamixon - \$825,000

Visit www.2655ThreeMileRunRoad.com
For Virtual Tour and Additional Photos/Details

Custom Built by Calico Builders and Set Back on 2.38 Private Acres, Directly Across from the Lake & just a Short Stroll to one of Lake Nockamixon's Boat Launches with Picnic Tables ! Dramatic Custom Design of 4,900 Square Feet, First and Second Floors & add to that the Finished Basement with Bath, Fireplace, Media Room, 2nd Office + Work-Out Room - Giving you a total of 6,400 Square Feet. This 2 x 6 Construction Masterpiece, Includes Ceiling Heights of 19', 11' & 9'. The Striking Flooring throughout the Entire First Floor is Lyptus Wood. The 2 Story Entry Foyer is 10' Deep, and Showcases an Amazing Circular Staircase - A True Work of Art. The 19' Ceiling Family Room Boasts a Two Story Wall of Windows with Remote Controlled Window Shades & a Floor to Ceiling River Stone Gas Fireplace Plus a Custom Built-In Home Theatre which Completes this Exceptional 26 x 20 Room. The Ultimate Granite Kitchen with Bar/Island and Brand New Stainless Steel Appliances Adjoins the Breakfast Area and the 3 Season Room. Transition to the Dining Room via an Oversized Butler Pantry with Wine Rack & Cooler. A Window Wrapped First Floor Office or Den with Frank Lloyd Wright Designed French Doors will be a Favorite Retreat for You. The Master Suite Includes a Two Sided Fireplace, Two Walk-In Closets, a Sumptuous Bath with Double Shower + Radiant Heated Floor and Heated Towel Rack. 4 Additional Bedrooms and 3.5 Additional Baths, Including a Jack N Jill Bath and an Oversized In-Law/Au Pair Suite. Three Exceptional Finished Levels with Additional Features Including: 3 Fireplaces, 3 Car Garage, a Huge Walk-In Pantry, a 12 x 11 Laundry Room Large Enough to be an Additional Office or Hobby Room, Pella Windows throughout, Spacious Covered Trex Deck that is Prepped for a future Hot Tub, 4 Zone Heat and 3 Zone Central Air Conditioning.

Call Sue Direct for Your Private Preview: 215.262.4422

kw
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